THE ULTIMATE TRIAL NOTEBOOK
A Summary of Law and Techniques to Help You Prepare for Success at Trial

The notebook will aid your trial preparation for years to come. Each section is a tight summary of rules and information you can quickly read as you prepare for trial, so it is fresh in your mind. There is a section for each portion of trial, including: pretrial; voir dire; opening statement; direct examination; cross-examination; and closing argument. It also has Language of the Law (gives specific examples of language used for common tasks like laying the foundation for a document and putting a photo into evidence) and Trial Almanac (a quick reference to many facts that can arise). The materials alone are worth the price of admission.

AGENDA

7:45  REGISTRATION AND CONTINENTAL BREAKFAST
(All attendees must check in upon arrival. A jacket or sweater is recommended.)
8:25  WELCOME AND OVERVIEW
8:30  TRIALS OF THE CENTURY—WHY ARE THEY FAMOUS, WHAT CAN WE LEARN FROM THEM?
   Cross-Examination: OJ Simpson Trial—1995
   • Observe the cross-examination of Mark Fuhrman by F. Lee Bailey
   • Generally accepted principles of cross-examination
   • Adjusting and breaking the principles of effective advocacy to fit the circumstances
   • Techniques that can make a cross-examination great
   • See the cross-examination of Ellen Aaronson by Marcia Clark
   • How winning the battle can lose the war
   • Watch the carefully structured cross-examination of Criminalist Dennis Fung
   • Surprising the witness—Victory is in the documents
10:15  BREAK
10:30  THE SCOPES MONKEY TRIAL—1925
   John T. Scopes’ trial for teaching evolution in public school
   • Listen to the cross examination of William Jennings Bryan by Clarence Darrow
   • See the great guidelines of cross followed
11:00  LINDBERGH KIDNAPPING TRIAL—1935
   • The Ethics of Dealing With Difficult Witnesses and Counsel
   • The Ethics of Rambo Litigation tactics
12:00  LUNCH (Included in registration fee)
12:30  LINDBERGH KIDNAPPING TRIAL—1935 (Continued)
12:45  THE NUREMBERG TRIALS—1945–1946
   Cross-Examination of the Difficult Witness View Reich Marshall
   • Hermann Goring’s cross-examination by U.S. Supreme Court Justice Robert H. Jackson
   • Methods of controlling the difficult witness
   • Appealing to the court when violations of control occur
1:40  LEOPOLD AND LOEB TRIAL—1924 CLOSING ARGUMENT TECHNIQUES
   Listen to Darrow’s arguments and learn to “turn an argument”
   • Take the same facts, but argue the opposite conclusion
   • Attribute the same motives to the opposing party
1:55  BREAK
2:10  THE PEOPLE V. CLARENCE DARROW—1911
   (L.A. TIMES BOMBING TRIAL)
   Watch Darrow’s closing argument in his own bribery trial
   • Darrow’s favorite arguments used in virtually every case
   • Putting your client in the white hat
   • Framing the issues
   • Flattery will get you everywhere
2:50  THE CLINTON IMPEACHMENT
   Favorite arguments with a 21st Century Twist—Great arguments have not changed throughout the years
3:30  ADJOURN
# LOCATION

## STATE BAR OF GEORGIA HEADQUARTERS

104 Marietta Street NW • Atlanta, Georgia

For Directions Please Visit [http://www.gabar.org/](http://www.gabar.org/)

To make hotel room reservations, call:  
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Ask for the State Bar of Georgia's negotiated corporate rate.

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Cancellations reaching ICLE by 5:00 p.m. the day before the seminar date will receive a registration fee refund less a $15.00 administrative fee. Otherwise, the registrant will be considered a "no show" and will not receive a registration fee refund. Program materials will be shipped after the program to every "no show." Designated substitutes may take the place of registrants unable to attend.

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Early registrations must be received 48 hours before the seminar. ICLE will accept on-site registrations as space allows. However, potential attendees should call ICLE the day before the seminar to verify that space is available. All attendees must check in upon arrival and are requested to wear name tags at all times during the seminar. ICLE makes every effort to have enough program materials at the seminar for all attendees. When demand is high, program materials must be shipped to some attendees.

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## TRIALS OF THE CENTURY | March 23, 2017 | 9578

| EARLY REGISTRATION: | $195  
| ON-SITE REGISTRATION: | $225 |

NAME ____________________________ GEORGIA BAR # ____________________
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